



A member of the MassMutual Financial Group

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**First Mercantile Adds
Steve English to National Sales Team**

(Memphis, Tenn.) -- Steve English has joined First Mercantile's National Sales Team effective June 15, 2009, as Regional Sales Director, for its Mid-Atlantic region. The Mid-Atlantic Region is composed of the District of Columbia, and the states of Maryland, Virginia and West Virginia.

Steve, a graduate of Mount Saint Mary's University, Emmitsburg, MD., as well as a Division I athlete in Lacrosse, brings high enthusiasm and a solid foundation of retirement plan experience to us. He will be responsible for developing new business through bank brokers, consultants, employee benefit brokers, independent broker-dealers, life brokers, registered investment advisors, TPAs, and wirehouses (national and regional).

He spent most of his wholesaling career with ADP Retirement Services where he was a leading sales performer in the Mid-Atlantic region. After ADP Retirement Services, Steve was employed as Vice-President of Retirement Services for PSA Financial Advisors, Inc.

"The addition of Steve to our team is further evidence of First Mercantile's commitment to attract talented sales professionals, who will help strengthen our position and take us to the next level" says Stan Label, vice-president and national director of sales. "I'm highly confident we will enjoy significant sales through him" adds Label.

English can be reached at senglish@firstmerc.com. For more information about First Mercantile, please contact your representative or call First Mercantile at (800) 753-3682.

Photo available upon request from psaddler@firstmerc.com

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About First Mercantile

First Mercantile, a member of MassMutual Financial Group, is one of the premier collective investment trust (CIT) record keepers in the United States. It offers investment solutions exclusively for qualified retirement plans. Employing a due diligence process, First Mercantile searches the investment universe to select non-proprietary options suited for its investment platforms. CITs are sub-advised by institutional money managers, or invest in mutual funds or exchange traded funds (ETFs). Also included on the investment platform are DFA Funds, Lifestyle and Target Date options. First Mercantile acts in a fiduciary capacity with respect to the management of the assets of the collective investment trusts. The Advisor Review Committee oversees the entire due diligence process, which includes qualitative and quantitative analysis.

Its investment products are distributed through solid relationships with quality investment professionals and third party administrators. First Mercantile offers full fee disclosure and transparency with a flexible and competitive cost structure. It has a national network of seasoned, knowledgeable professionals to provide excellent client service, customer care and support.

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